

EXAMPLES OF MAJOR SAVINGS RESULTING FROM ESC COOPERATIVES

ESC SERVICE to ISD	DESCRIPTION	AVERAGE COST	COST SAVINGS TO ISDs
School Business Services Cooperative	ESCs provide full business manager services for: <ol style="list-style-type: none"> 1. Accounting 2. Budget 3. Finance 4. Payroll 5. Revenue projections 6. Other school business office functions 	\$20,000/district per year	Personnel savings of 1 FTE (\$40,000 to \$60,000) per district per year
Federal Programs Director/Services	ESCs provide full Federal Programs Director services to include: <ol style="list-style-type: none"> 1. Prepare and submit consolidated application for federal funding 2. Provide onsite assistance, campus plans and budgets 3. Submit program evaluations 4. Prepare and submit compliance reports 5. Provide professional development 6. Assist with parental involvement requirements 7. Assist with final expenditure reporting 8. Provide onsite assistance for PBMAS compliance 9. Provide technical 	\$7,000/district per year	Personnel saving of 1 FTE (\$50,000 to \$60,000) per district per year

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	<p>assistance for all federal programs</p> <p>10. HQ and NCLB Compliance</p>		
Direct Services	<p>ESCs provide full time or part time Librarian, Nurse, Counselor, Teacher for Visually Impaired, Grant Writer, Special Education Assistive Technology Specialist, Special Education Orientation & Mobility Specialist, Special Education Behavioral Support & Discipline Specialist, Special Education Deaf Education/State Assessment Specialist, and Special Education Autism/Transition Specialist.</p>	<p>Average daily rate \$250 per specialist</p>	<p>Personnel savings of .5 to 1 FTE per service (average of \$40,000 per FTE) per service per year</p>
Curriculum Director/Leadership Services	<p>ESCs provide technical assistance and professional development opportunities cooperatively to include:</p> <ol style="list-style-type: none"> 1. Alignment of curriculum 2. Administrator Training (ILD, PDAS, Accountability, Certification, STAAR,EOC, & TAKS) 3. Teacher Training (STAAR,EOC, & TAKS) 4. Pedagogy Training for teachers 5. Analysis of Test Scores 6. Legal updates and services 	<p>\$5,000/district per year</p>	<p>Personnel savings of .5 to 1 FTE (\$35,000) per district per year</p>
Instructional Technology Director	<p>ESC provides Instructional Technology Director services to include:</p>	<p>\$17,000/district per year</p>	<p>Personnel savings of 1 FTE (\$50,000) per district per year</p>

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	<ol style="list-style-type: none"> 1. Incorporating technology resources and technology-based practices into the daily routines, work and management of schools for a seamless transition and corporation. 2. Facilitates the building of technology learning communities 3. Mentors teachers 4. Provides district defined technology professional development 5. Technology resource to explore emerging technologies 		
<p>Shared Service Arrangements</p>	<p>ESCs provide shared service arrangements for the following programs:</p> <ol style="list-style-type: none"> 1. Title I, Part C, Migrant 2. Title III, ESL/Bilingual 3. Career and Technology 		<p>Possible personnel savings of 2 FTEs (\$50,000 per FTE) to facilitate these programs. The latter two are set up to allow districts to pool resources. Without an SSA, many districts would not qualify for these program funds due to not meeting the required minimum entitlement amounts: \$10,000 for Title III and \$15,000 for CTE</p>
<p>Interactive Television and Video Conferencing</p>	<p>ESCs provide distance learning opportunities including dual credit and college courses to students. ESCs also provide cooperative teachers upon requests</p>		<p>By coordinating services between higher education and ESCs, participating districts save personnel costs. Districts save .5 to 1 FTE resulting in substantial savings.</p>

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	for districts (ie. Spanish classes) via videoconference for high school credit		
Cooperative Purchasing Services	<p>ESCs serve as the purchasing agent for specific, local ISD identified products such as:</p> <ol style="list-style-type: none"> 1. Video streaming 2. Paper products 3. Computers 		By purchasing in bulk, ESCs are able to save substantial dollars for participating districts
West Texas Food Service Cooperative(WTFSC)	<p>230 rural districts participate in the WTFSC. Services include:</p> <ol style="list-style-type: none"> 1. Commodity Processing 2. Food Purchasing 	\$200.00/district per year	Purchase volume of \$29,000,000 per year and a total savings of \$5.8 million for 230 districts